



**GETEC**

**MAKING A  
DIFFERENCE FOR  
GENERATIONS  
TO COME.**

**ENERGY FOR MORE.**



„WITH SUSTAINABLE AND  
INNOVATIVE ENERGY SOLUTIONS,  
WE SUPPORT OUR CUSTOMERS IN EUROPE  
ON THEIR WAY TO NET ZERO.  
THAT IS OUR MISSION AND OUR OBJECTIVE. TOGETHER  
WITH OUR CUSTOMERS, WE ARE MAKING A DIFFERENCE  
FOR GENERATIONS TO COME.“

PIERRE-ALAIN GRAF  
GROUP CEO

# MAKING A DIFFERENCE

Sustainability is a never-ending process. It starts with us, in our own company. But that is not enough for us. At the heart of our business is the fact that we help others to operate and live more sustainably. We are convinced that we have the right set of tools to achieve this and that we offer precisely the comprehensive solutions, technologies and resources to lead the energy transition to a successful future for our customers throughout Europe. True to our motto: MAKING A DIFFERENCE FOR GENERATIONS TO COME.

## ESG STRATEGY

GETEC is committed to promoting sustainable development in the energy sector, but especially in the sectors covered by its customer segments of industry and real estate. We assume responsibility in the energy transition and focus on smart and sustainable energy solutions for GHG reduction in industry and real estate with GETEC green solutions. That is how we want to fight climate change, improve people's lives and create a future worth living. We want to advance and promote diversity, inclusion and integration. We are committed to acting responsibly and transparently to fulfill the trust placed in us by our customers, our employees and society. This means that we consider their short- and long-term impact on the environment and society in our daily business decisions. We focus on the needs of current and future generations.

Find out more in our current ESG report:  
[www.getec-energyservices.com/esg](http://www.getec-energyservices.com/esg)





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# GETEC AT A GLANCE



2,400+  
EMPLOYEES



12,000+  
PLANTS



1.0 MILLION+  
PEOPLE PROVIDED WITH  
HEATING AND COOLING



>6.1 GWth  
TOTAL PLANT OUTPUT



24/7  
SMART CONTROL CENTERS



750+  
SERVICE EMPLOYEES



IN 9  
COUNTRIES



75%  
PLANT DIGITIZATION LEVEL

# ENERGY RIGHT ON POINT.

GETEC is a leading energy service provider and contracting specialist for industry and the real-estate sector. Our value proposition "We have the energy for more" is a guiding principle for more than 2,400 employees at about 70 locations in Germany and Europe. They help our customers navigate an increasingly complex energy world with outstanding engineering know-how, regulatory competence, proven operational speed and comprehensive sustainability expertise. We see ourselves as THE partner to our customers for smart, efficient and green energy solutions.

At GETEC, we are passionate about two goals: We always want to implement the best and most economical energy solution for our customers. And we want to make sure that we do this in such a sustainable way that we support our customers in improving their carbon footprint and thus also keep the well-being of future generations clearly in mind.

## IN NINE COUNTRIES FOR OUR CUSTOMERS

From four regional platforms in Germany, the Netherlands, Switzerland and Italy, GETEC delivers smart and green energy services to its customers in nine European countries. In addition to a comprehensive range of solutions, a Competence Center located at each regional platform offers additional expertise and capabilities for all GETEC customers throughout Europe - including AI-based energy solutions, hydrogen applications, development of renewable energies and the use of residual materials for energy generation.



# CLOSE TO THE CUSTOMER: GETEC PLATFORMS

## PLATFORM GERMANY

The Germany regional platform offers the entire spectrum of energy solutions in contracting for our industry and real estate customer segments. GETEC is represented at more than 40 of the regional platform's locations for our customers. The platform Germany serves the entire GETEC Group with its special competences in the area of district solutions, district heating and climate neutral industrial solutions - as a competence center for these specialist areas.



Platform CEO Germany  
Dr. Thomas Stephanblome



## PLATFORM NETHERLANDS

The Dutch city of Emmen is home to the GETEC Group's regional platform for the Netherlands - at the location of the large multi-client site GETEC PARK.EMMEN. The multi-client site was acquired in 2016 with the objective of expanding it into the regional BeNeLux Platform to provide more sustainable energy solutions for its industrial and real estate customers. Today, Platform Netherlands delivers a full range of energy services in contracting for the BeNeLux region, in addition to infrastructure services for the multi-client site. The Competence Center located at the Emmen site has specific expertise in renewable energies and green hydrogen.



Platform CEO Netherlands  
Martijn van der Zande



Platform CEO Switzerland  
Dr. Urs Zimmerli

## PLATFORM SWITZERLAND

The regional platform Switzerland is located at the multi-client site GETEC PARK.SWISS in Muttenz near Basel. There, two former industrial sites of Clariant and Novartis were merged into a single large platform. In addition to comprehensive infrastructure services, the platform offers a full range of solutions for industrial and real estate customers throughout Switzerland. There is also a Competence Center at the Muttenz site, providing special expertise in the areas of hydrogen applications, circular economy and waste-to-value for all GETEC customers in Europe.

## PLATFORM ITALY

Since June 2021, GETEC Italia, a leading provider of integrated energy solutions in Italy, has been integrated into the GETEC Group as a regional Platform Italy. The company designs, builds, owns and operates energy plants in the public and private real estate sector as well as in the industrial sector. The Piacenza site is also home to the platform's Competence Center, which provides expertise and specialization in AI-based energy solutions to the entire GETEC Group.



Platform CEO Italy  
Giovanni Pontrelli

## CO<sub>2</sub>-reduction

By improving your sustainability profile, you increase the value of your company - also for the environment.

## Energy cost savings

With GETEC at your side, you can substantially reduce your energy costs - for strong financial performance.

## Supply security

Secure on multiple levels. You benefit from maximum plant and supply security through remote monitoring of your plants.

## Energy partnership

Not only do we understand our own business, we also understand yours. Your success is what drives us.

## Financing & balance sheet relief

More liquidity: You save your equity and can deploy resources in a targeted manner in your core business.

## Comprehensive efficiency

Complete system solutions - improved energy efficiency increases your competitiveness.

# CUSTOMER ADVANTAGES

## SUSTAINABILITY, ECONOMIC EFFICIENCY AND SAFETY.

With us as an outsourcing partner for all energy issues, it is possible for you to conserve both natural resources as well as your own financial resources and increase supply security for your plant or property. This allows you to focus on what is most important to you: Your core business.

## UNIQUE CUSTOMER BENEFITS FROM A SINGLE SOURCE

With our innovative energy concepts in contracting, we assume responsibility for all energy services for our customers. From the planning, construction and financing of the energy generation plant to the operation, maintenance and optimization of fuel and energy management, right through to smart energy efficiency solutions. We always take a comprehensive approach to our customers' entire value chain and are therefore able to leverage further efficiency potential. A one-stop shop - with everything from a single source.

## SUSTAINABILITY INCLUDED

Sustainability is a top priority at GETEC and is always part of the overall package. We are well aware that our customers also want to improve their carbon footprint. Sustainable finance, EU taxonomy and the provisions of the Corporate Social Responsibility Directive (CSRD) also present new challenges for all companies when it comes to ESG reporting and sustainability. With GETEC as your partner, these are challenges that you will also overcome. We work to ensure the consistent reduction of your carbon footprint.





# WE ARE THE ENERGY PARTNER...

FOR YOUR INDUSTRY.

Cost pressures are intense, no matter whether in industry or the real-estate sector. We help our customers maintain their competitiveness while compensating for price increases. With our forward-looking energy services, we leverage hidden efficiency potential and make industrial and real-estate companies fit for the future. Our contracting models deliver maximum flexibility, security and freedom for our customers. In a spirit of partnership, competently and always on equal footing. Because for us, energy is not a product, it is a service. You look after your core business - we look after your energy. With agility, commitment and innovative strength, GETEC is a full service provider for all aspects of media and energy supply.

## BEST PROCESS COMPETENCE

We understand our business, but we also understand our customers' business. No matter whether production processes or commercial issues are involved: We not only build energy supply systems, but also develop comprehensive solutions that optimize much more than just energy costs.

## REGULATORY EXPERTISE

From our knowledge of statutory and regulatory requirements, we are able to design optimal supply concepts for our customers, resulting in savings that far exceed their efficiency targets - and we even develop models that allow our customers to earn money.

## SECURITY AND COST CONTROL

Contract flexibility - simply and reliably supplied! Cost transparency, flexible contract design and adjustment options even in the course of the contract term reduce the usual risks associated with a long-term commitment.



# OUR SOLUTIONS AND SERVICES...

FOR CUSTOMERS IN INDUSTRY AND REAL ESTATE.



**Contracting**  
Customized complete solutions - planning, construction, financing, operation



**Strategic partnerships**  
Shared service companies



**District heating**  
Heating concepts for municipalities



**Service charge optimization**  
Full service for real estate and industry



**Energy management**  
Reliable supply optimization



**Metering**  
Advanced, customer-oriented, economical



**District development**  
Leveraging synergy potentials in districts



**Smart energy efficiency**  
Comprehensively networked energy solutions



**Electricity from self-supply**  
Self-supply with electricity from own combined heat and power plant (CHP) or from photovoltaics



**e-Mobility**  
Intelligent networking



**Energy supply concepts**  
For industry and real estate



**Infrastructure services**  
Full-service package for multi-client sites



**Waste-to-Value**  
Utilization of residual materials and special gases



**Combined heat and power**  
Efficient generation of heat and power



**Energy efficiency projects**  
Throughout the entire value chain of the customer



**Innovative special solutions**  
Waste heat utilization and heat transformation



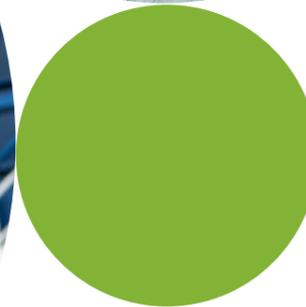
**Energy procurement and marketing**  
Optimized procurement



**Virtual power plant**  
Grid stabilization and control energy marketing



**Fuel management**  
Sustainable energy mix





GETEC



## CUSTOMER PROXIMITY & SERVICE...

Today, GETEC already manages more than 12,000 energy plants throughout Europe. Based on four platforms serving nine European countries, we are very close to our customers. We go where our customers are and grow with them. We already provide more than 1 million people with reliable heating, cooling and electricity. Our innovative solutions, the special process competence delivered by our technicians and engineers and, above all, our exceptional services ensure the satisfaction of our customers.

We provide round-the-clock plant monitoring from our Smart Control Centers in Magdeburg, Emmen, Muttenz and Piacenza. And whether it's installation, combustion or control engineering, electrical engineering / MSR, maintenance, troubleshooting, repair or heat meter replacement: more than 750 technicians and service staff ensure smooth processes as well as maximum supply security and availability of our plants. 24 hours a day, 365 days a year.



## **ENERGY FOR MORE.**

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